LWDD Governing Board Workshop June 3, 2025 Final Meeting Materials



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# Agenda



- 1. Scope of Work
- 2. Job Evaluation Classification Plan
- 3. Market Survey
- 4. Proposed Compensation Plan
- 5. Implementation of Classification and Compensation Plan
- 6. Future Administration of the System
- 7. Questions

# MGT

# Why a Classification and Compensation Study?

#### **Classification:**

• Internal Structure supports career progression and internal pay equity

#### **Compensation:**

 External Survey supports market competitiveness and provides current data to use when developing pay proposals (ex: for contract negotiations or annual COLA recommendations)



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# MGT

# Scope of Work and Process

#### **Project Scope:**

- · Study Preparation and Project Meetings
- Determination of Comparable Communities
- · Employee Kick Off Meeting
- · Market Survey
- · Analyzed Market Data
- · Conducted Job Evaluation
- · Prepared Classification and Compensation Plan
- · Draft Report
- · Presentation
- · Finalize Report



# Job Evaluation



Forty-six (46) positions were reviewed using the following nine (9) job factors to support <u>Internal Equity</u>:

- Education Required Preparation and Training
- Work Experience Years of Experience Needed to Perform Job
- · Decision Making and Independent Judgment
- Responsibility for Policy Development
- Planning of Work
- · Contact with Others
- Work of Others (Supervision Exercised)
- · Working Conditions
- Use of Technology/Specialized Equipment



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## Job Evaluation

#### Positions were evaluated based on the following:

- Job Description
- Employee's Completed Job Analysis Questionnaire (JAQ)
- · Supervisor Comments on JAQ
- Virtual interviews conducted by MGT with at least one (1) employee in each position.

The Classification Plan was developed based on the factors in the JAQ, ensuring that positions are aligned based on a consistent set of criteria.

Table 1 - Proposed Classification Plan



# **Comparable Agencies**



Acme ID	Old Plantation WCD	City of Boca Raton
Broward Co. WCDs 2, 3, 4	Pal-Mar WCD	City of Boynton Beach
Central Broward WCD	Pine Tree WCD (Broward County)	City of Delray Beach
Cocomar WCD	Plantation Acres ID	City of Greenacres
Coral Springs ID	Seminole ID	City of Lake Worth Beach
Gladeview & Highland Glades WCDs	Shawano WCD	City of West Palm Beach
Hobe-St. Lucie CD	South Broward DD	Palm Beach County
Indian Trail ID	South Florida WMD	Town of Haverhill
Lauderdale Isles WMD	South Indian River WMD	Town of Lake Clarke Shores
North Lauderdale WCD	Sunshine WCD	Village of Golf
North Palm Beach Heights WCD	Tindall Hammock Irrig. & Soil CD	Village of Palm Springs
North Springs ID	Troup-Indiantown WCD	Village of Royal Palm Beach
Northern Palm Beach County ID	City of Atlantis	Village of Wellington

- ID/IC/DD=Improvement/Conservancy/Drainage District.
- WC/MD=Water Control/Management District.

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# Market Survey

#### Data is collected through the use of a survey

- Each position is defined to assist in gathering accurate data.
- Salary data are reviewed to determine if information gathered is appropriate for the position surveyed.
- Salary ranges are the preferred method to gather salary data.
- Salary data gathered is the current market for the positions.



# **Proposed Compensation Plan**

MGT

Proposed Compensation Plan Salary Ranges have been developed at the 50<sup>th</sup> percentile of the market data – Table 1 and Table 2.

The Compensation Plan consists of thirteen (13) pay grades; one (1) being lowest and thirteen (13) being highest. The Grades have been grouped together in "Bands" based on breaks identified in the market data.

There is a 10% gradation between the Grades in Band A, C and D, and there is a 7% gradation between the Grades in Band B.





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# **Proposed Implementation**



- Employees whose present compensation is below the minimum compensation of the range for their classification should be raised to the minimum of the range.
- The compensation of employees whose present compensation is within the range for their classification should be slotted into the new Compensation Plan at their current pay rate.
- The compensation of employees whose present compensation is above the maximum compensation of the range should be held at their present rate, without a reduction in compensation, until such time that further market analysis indicates commensurate alignment with the marketplace.
  - However, the District may consider lump sum increases for these employees, which would not impact base compensation levels, until the ranges adjust to include the individual employee compensation rates.



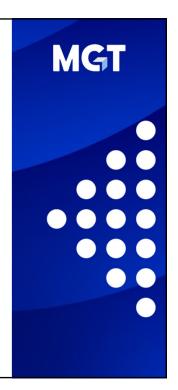
# **Future Administration**

#### **Classification:**

- Review classifications each year to respond to changing conditions.
- · Create, Adjust and/or Eliminate classifications as needed.

#### **Compensation:**

- Survey Comparable Agencies for salary changes, consider other sources such as CPI.
- Use collected data to consider pay ranges adjustments and pay increases for employees.



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Position:	Skill Level	MGT Proposed Grade	50th Pe Salary Su	ercentile rvey Data	Current Sa	lary Range	Proposed Salar 50th Perce	
	370 - 410	4						
AP/Payroll Specialist		4	52,400	80,909	49,525	81,723	51,500	79,825
Equipment Operator IV		4	49,920	84,748	37,731	62,317		
Geospatial Technician		4	58,304	91,773	49,525	81,723		
Herbicide Operations Technician		4			35,298	58,240		
Licensed Applicator with CDL A		4			37,731	62,317		
Mechanic		4	46,618	73,083	40,435	66,706		
O&M Specialist		4	51,750	86,940	46,301	76,398		
Permit Specialist		4			46,301	76,398		
Operations Support Specialist		4			46,301	76,398		
ROW Specialist		4			46,301	76,398		
	325 - 365	3						
Equipment Operator III		3	42,786	72,313	32,989	54,434	44,165	68,456
Facilities Maintenance Technician		3			35,298	58,240		
Licensed Applicator		3	42,733	64,757	35,298	58,240		
ROW Compliance Technician		3			35,298	58,240		
	280 - 320	2						
Equipment Operator II		2	41,206	65,500	28,787	47,507	40,150	62,233
Field Maintenance Tech		2	43,227	69,569	28,787	47,507		
Receptionist		2	38,295	59,351	30,826	50,856		
Records Assistant		2			30,826	50,856		
	Up to 275	1						
Assistant Applicator		1			25,168	41,496	36,500	56,575
Equipment Operator I		1	39,344	59,915	25,168	41,496		

Lake Worth Drainage District | May 2025

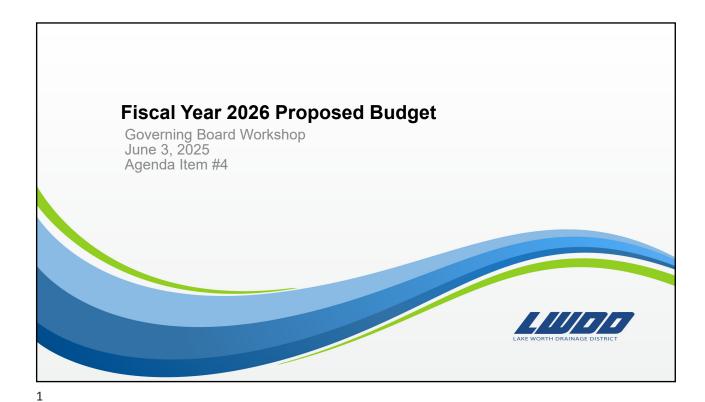
	50th Percentile - Propos	sed Pay Ranges
10%	Band A Between Each Grade and	
Grade	Minimum	Maximum
1	36,500	56,575
2	40,150	62,233
3	44,165	68,456

7%	Band B Between Each Grade and	a 55% Range Spread
Grade	Minimum	Maximum
4	51,500	79,825
5	55,105	85,413
5E	55,105	85,413
6	58,962	91,392
7	63,090	97,789
8	67,506	104,634

	Band C	
10%	Between Each Grade and	d a 55% Range Spread
Grade	Minimum	Maximum
9	75,500	117,025
10	83,050	128,728
11	91,355	141,600

	Band D	
10%	Between Each Grade and	d a 55% Range Spread
Grade	Minimum	Maximum
12	119,500	185,225
13	131,450	203,748

	Executive Dir 40 Range Sp	
Grade	Minimum	Maximum
14	149,500	231,725



**Budget Timeline** 



- ✓ June 2025 Proposed budget workshop
- July 2025 Preliminary Budget presented to Board; Board approval to advertise Preliminary Budget and public hearing
- August 2025 Public Hearing and Final Budget Adoption

# **Budget Presentation Outline**



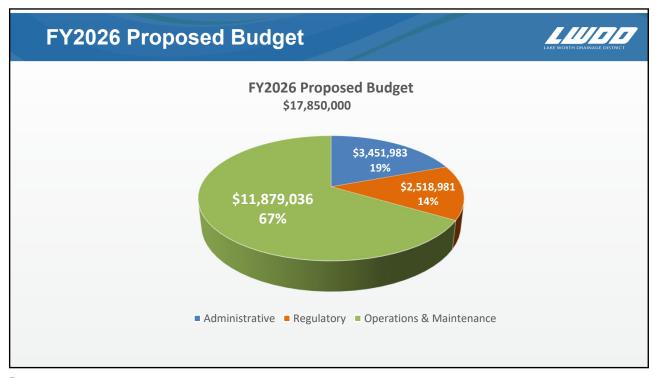
- FY26 Budget Priorities Tommy Strowd
- Review of Draft FY26 Budget Chris Johnson
  - Estimated Revenues
  - Proposed Expenditures

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# FY26 Proposed Budget Overview

Tommy Strowd
Executive Director

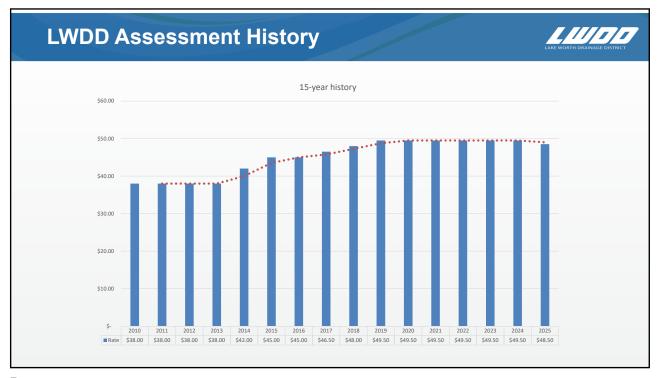


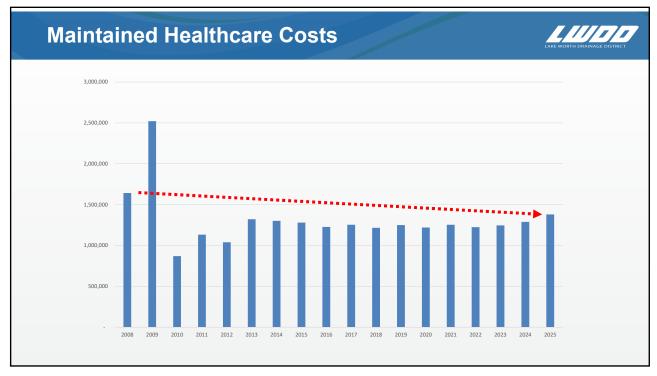


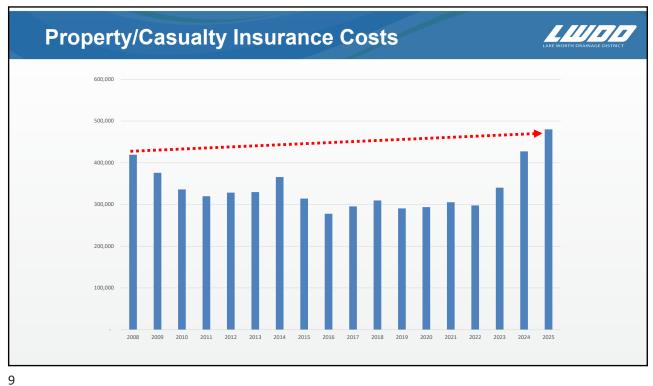
# **FY2026 Proposed Budget**

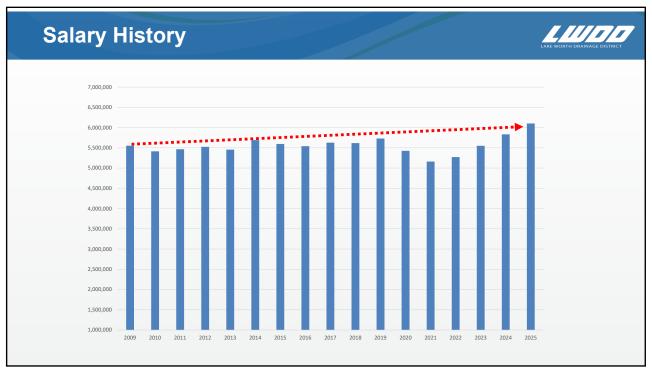


- Presenting balanced budget of \$17.8 million
  - Balanced with \$1.91 million in carryforward
- Current assessment is \$48.50
- Staff recommending no increase in FY26 assessment;
   balancing budget with carryforward/unrestricted funds









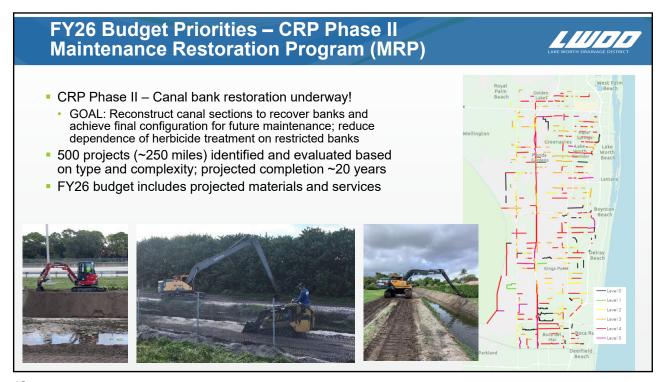
## **Committed Fund Balances**

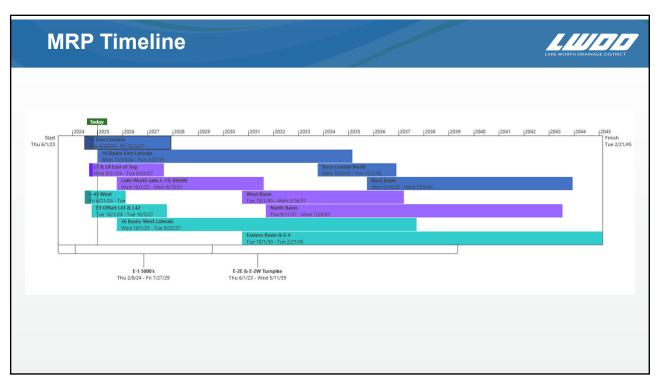


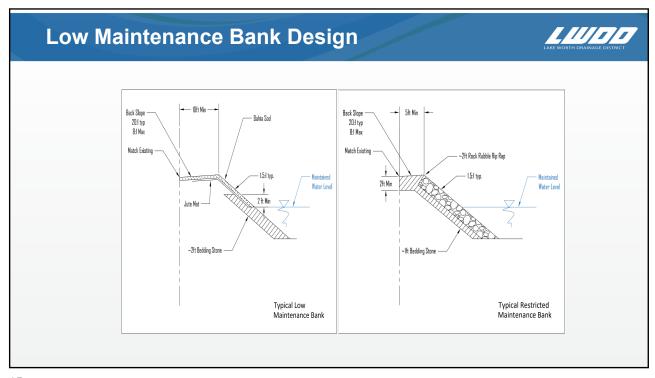
- Committed Funds: \$51.6 million
  - · Hazard Mitigation Fund: \$18.8 million
  - Capital Projects Fund: \$29.4 million (inc. \$18M TDR revenue)
  - Self Insurance Fund: \$2.3 million
  - · Canal Revetment Fund: \$1.1 million
- All funds invested per Investment Policy
  - FY24 Earnings ~\$3.5 million
  - Earnings earmarked for capital projects

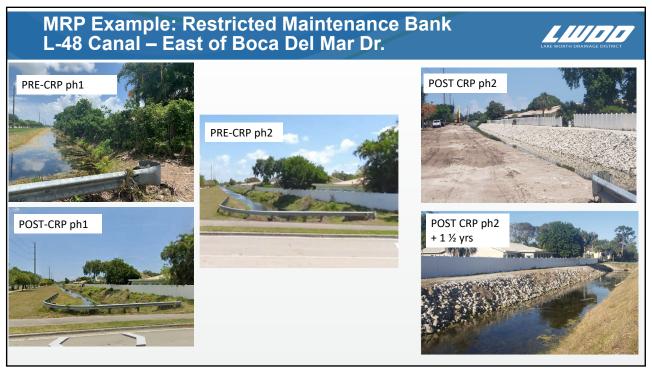
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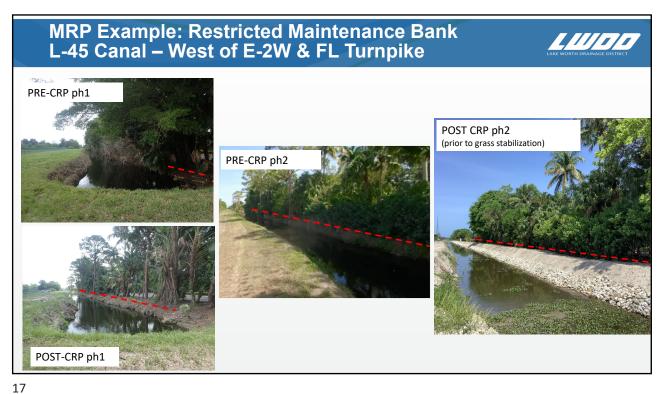














# FY26 Budget Priorities Mowing

- Increased level of service in FY25
  - Flat Mowing: 6 times per year
  - Slope Mowing: 2-3 times per year
- Continuing mowing contracts





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## FY26 Budget Priorities Comprehensive Modeling Effort



- √ Phase 1 completed
  - · Sub-basin delineation and conveyance features
- ✓ Phase 2 completed HYDRAULICS
  - Collected culvert information
  - · Collected bathymetry data
  - Developed centerline alignment, canal sections and canal specific hydraulic parameters
- ✓ Phase 3 completed compiled information for a functional model
- ✓ Model calibration complete!
- Final model & report (superseding prior "Interbasin Study 1996 rev") on schedule to be complete; presented to Board in August
- FY2026 reflects funding for continued maintenance and enhancements



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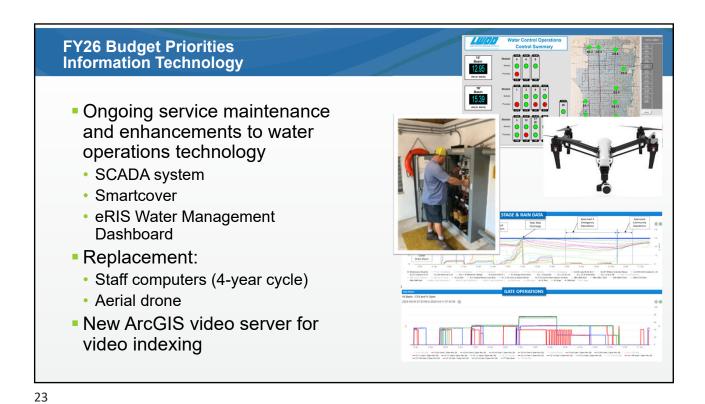
# FY26 Budget Priorities Facility Improvements

- Install drop-arm gate at main campus access entrance
- Overhaul of shop restrooms
- Construction of Aquatics office building (carryover from FY25)









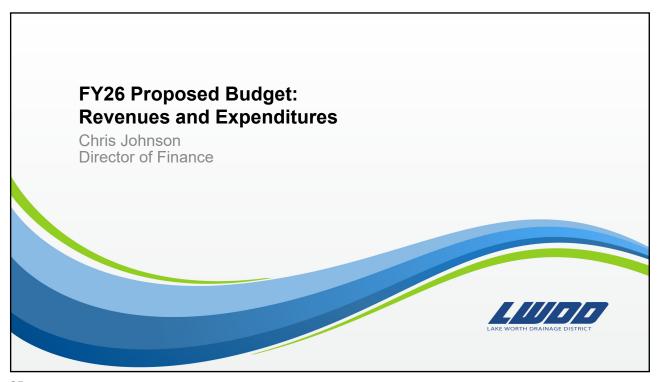
FY26 Budget Priorities
Human Resources

Retention of LWDD's most important resource – our employees!

Ensuring competitive wages and benefits to retain and recruit employees

Compensation & Classification Study completed

Salary adjustments budgeted



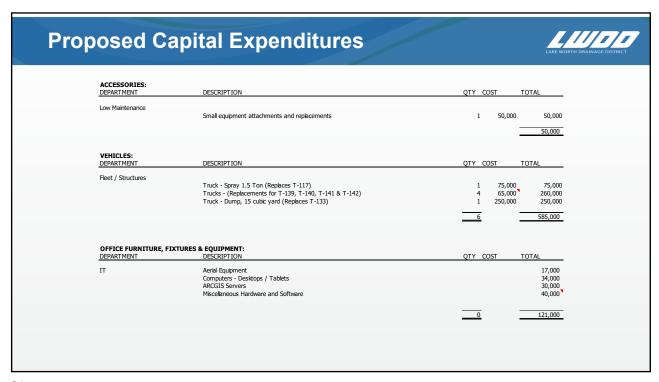
Fiscal Year 2026 Revenues							LAKE WORTH DRAIN	AGE DISTRICT
							Forecast	Budget
		ACTUAL 2023/2024	BUDGET 2024/2025	FORECAST 2024/2025	BUDGET 2025/2026	NOTES	2024/2025 to Budget	2024/2025 to Budget 2025/2026
REVENUES								
NON-AD VALOREM ASSESSMENTS								
Assessments - Current	31910	16,184,985	15,899,000	15,905,014	15,899,000	327,811 Parcels @\$48.50	0.0%	0.09
Discount on assessments	31920	(567,986)	(636,000)	(565,000)	(636,000)	4% of Assessments	12.6%	0.09
Commissions - PBC Tax Collector	31930	(152,881)	(158,900)	(159,000)	(158,900)	1% of Assessments	-0.1%	0.0
Tax Roll Preparation - PBC Property Appraiser	31940	(150)	(200)	(150)	(200)		33.3%	0.09
Tax Roll Processing - PBC Information Systems Services (ISS)	31945	(3,850)	(4,000)	(3,850)	(4,000)		3.9%	0.09
Total NON-AD VALOREM ASSESSMENTS		15,460,118	15,099,900	15,177,014	15,099,900		-0.5%	0.09
OTHER REVENUE								
Delinquent assessments	31950	6,758	10,000	8,000	10,000		25.0%	0.09
Tax Collector - Reimbursement of expenses	31960	80,067	50,000	95,233	50,000		-47.5%	0.0
Releases - Quit Claim/Chancery	32910	2,000	2,500	2,000	2,500		25.0%	0.09
Permit fees	32920	1,210,025	500,000	615,429	500,000		-18.8%	0.09
Sales of Surplus Equipment	36010	64,361	10,000	10,000	10,000		0.0%	0.09
Miscellaneous	36020	744	1,000	300	1,000		233.3%	0.09
Right-of-way Agreements	36030	113,688	200,000	224,775	250,000	Increase for C-51 Reservoir	11.2%	25.09
Sales of Surplus Real Estate	36100	22,420	0	0	0		0.0%	0.09
Interest - Maintenance	36110	499,090	10,000	455,000	10,000		-97.8%	0.09
Interest - Hazard Mitigation Funds	36120	1,321	0	0	0		0.0%	0.09
Interest - Capital Projects	36126	1,007,564	0	0	0		0.0%	0.09
Interest - Self-Insurance	36130	0	0	0	0		0.0%	0.09
Change in Value	36150	2,025,810	0	0	0		0.0%	0.09
Prior year carryforward	36900	0	1,465,600	0	1,916,600		#DIV/0!	30.89
Total OTHER REVENUE		5,033,848	2,249,100	1,410,737	2,750,100		94.9%	22.39
TOTAL REVENUES		20,493,966	17,349,000	16,587,751	17,850,000		7.6%	2.99

Fiscal Year 2	2026 F	ropo	sed	Bud	get E	Expenditures	AKE WORTH DRAINA	AGE DISTRICT
							Forecast	Budget
							2024/2025 to	2024/2025 to
		ACTUAL	BUDGET	FORECAST	BUDGET		Budget	Budget
		2023/2024	2024/2025	2024/2025	2025/2026	NOTES	2025/2026	2025/2026
EXPENDITURES								
SALARIES & BENEFITS								
Salaries	51010	5,831,255	6,300,000	6,100,000	6,425,000	93 employees	5.39	% 2.
Social Security	51020	343,108	391,000	378,200		6.2% Rate	5.29	
Medicare	51025	81,289	91,000	88,500		1.45% Rate	5.19	
Retirement	51030	978,542	1,077,000	1,043,000		FRS Employer Contribution Rate - Blended (Reg/Sr Mgmt/DROP) ~ 17%	5.49	
Health Insurance	51040	1,288,905	1,600,000	1,380,000		93 employees	15.99	
Uniforms	51050	16,112	19,000	15,000	19,000		26.79	
Total SALARIES & BENEFITS		8,539,211	9,478,000	9,004,700	9,634,000		7.09	% 1.
ADMINISTRATIVE								
Board of Supervisors	52010	10,350	20,000	12,000	20,000		66.79	% 0.
Travel, Education, Memberships & Publications	52020	59,695	75,000	60,000	75,000		25.09	
Advertising	52040	16,088	15,000	15,000	15,000		0.09	
Permit & other fees	52050	2,773	10,000	3,500	10,000		185.79	
Recording fees	52060	3,177	5,000	3,000	5,000		66.79	
Taxes	52070	4,471	5,000	5,000	5,000		0.09	% 0.
						General Liability - \$310K; Worker's Compensation - \$160K,		
Insurance	52080	427,383	500,000	480,000		Settlements - \$50K	8.39	
Miscellaneous	52090	13,979	10,000	15,000	10,000		-33.39	
Total ADMINISTRATIVE		537,916	640,000	593,500	660,000		11.29	% 3.
UTILITIES								
						Telephone & fax service - \$38K; Garbage & recycling - \$12K; Water - \$16K; Electricity - \$32K; Cable & internet - \$10K; Cell		
Utilities	53010	122,646	130.000	115,000	130.000	and tablets service - \$22K	13.09	% 0.
Electricity - Pumps	53020	161,425	175,000	200,000	175,000	Control structures #1, 2, 3, 4, 9, 11, 12, 17W, 19, 20	-12.59	
Waste Disposal	53030	28,489	38,000	30,000		Govt assessment - \$3K; Dump fees - \$35K	26.79	
Total UTILITIES		312,560	343,000	345,000	343,000		-0.69	% 0.

Fiscal Year 2020	6 Pro	pose	d Bu	daet	Exp	enditures		
				g			LAKE V	WORTH DRAINAGE DIST
							Forecast	Budget
							2024/2025 to	2024/2025 to
		ACTUAL	BUDGET	FORECAST	BUDGET		Budget	Budget
		2023/2024	2024/2025	2024/2025	2025/2026	NOTES	2025/2026	2025/2026
EXPENDITURES								
FIELD OPERATIONS & MAINTENANCE								
Repairs & maintenance - Heavy Equipment	54010	132,873	95,000	135,000	115,000		-14.89	
Repairs & maintenance - Tractors & mowers	54012	96,609	75,000	115,000	100,000		-13.09	
Repairs & maintenance - Vehicles	54020	117,342	100,000	120,000	100,000		-16.79	
Repairs & maintenance - Heavy Trucks	54025	81,974	55,000	60,000	75,000		25.09	
Repairs & maintenance - Aquatic Equipment	54030	11,357	15,000	14,000	17,000		21.49	
Repairs & maintenance - Chipper Equipment	54032 54040	33,131	20,000	20,000	20,000		0.09	
Repairs & maintenance - Other Equipment	54040 54050	13,261	12,000 75.000	15,000	15,000		0.09	
Repairs & maintenance - Buildings & improvements	54050	89,804	/5,000	80,000	80,000		0.09	6 6.7%
						Mowing \$400K, ROW Gates \$50K, Miscellaneous \$125K and		
Repairs & maintenance - Right-of-ways	54060	636,558	600,000	675,000	625,000	Wildlife Control \$50K	-7.49	6 4.2%
						Bank restoration \$600K; Contracted services for: Clearing \$200K, Mapping, staking and surveying \$250K, and Ground stabilization		
Repairs & maintenance - Right-of-ways, Rehabilitation	54061	515.299	1,075,000	750,000	1,100,000		46,79	6 2.3%
Repairs & maintenance - Controls & pumps	54070	159,127	50,000	135,000	100,000		-25.99	
Repairs & maintenance - Canals	54090	630,660	750,000	700,000		Herbicides and aquatic maintenance	7.19	6 0.0%
Total FIELD OPS & MAINTENANCE		2,517,995	2,922,000	2,819,000	3,097,000		9.9%	
EXPENDA BLES								
						Welding - \$11K; Paper goods and cleaning supplies - \$5K; Safety		
						and spill items - \$20K: Facilites - \$20K: Automotive items -		
Supplies - Shop	55030	71.525	79,000	110,000	90,000	\$15K; Miscellaneous - \$19K	-18.29	6 13.9%
Supplies - Tools	55050	19.118	21,000	15,000	21.000		40.09	
		,	,	,	,	28K UL @ \$3.18 + 28K Diesel(On-Road) @ \$3.06 +50K Diesel(Off-		
						Road) @ \$2.73, Current + 10%, Other products and service -		
Supplies - Fuels & Lubricants	55060	386,724	390,000	370,000	353.000		-4.69	6 -9.5%
e-pp ==10 oc customics	33000	300,724	330,000	570,000	333,000	*·-··	4.07	- 3.3.0
						Postage \$4K; Copiers \$2K; Toner \$5K; Resource materials \$3K;		
						Meeting supplies \$5K; Employee recognition \$15K; First aid \$6K;		
Supplies - Office	55080	61,748	58,000	55,000	58.000	Miscellaneous office products \$18K	5.59	6 0.0%
						Repairs & Maintenance, SLA Overages \$35K; Smart Cover		
Supplies - Technology	55090	9,303	30,000	15.000	70,000	Maintenance \$10K: and Chemical Building Security \$25K	366.79	6 133.3%
Total EXPENDABLES	33030	548,418	578,000	565,000	592,000		4.89	

scal Year 202	6 Prop	osed	Buc	daet	Exp	enditures		
							LAK	E WORTH DRAINA
							2024/2025 to	2024/2025 to
		ACTUAL	BUDGET	FORECAST	BUDGET		Budget	Budget
		2023/2024	2024/2025	2024/2025	2025/2026	NOTES	2025/2026	2025/2026
EXPENDITURES								
CONTRACT WORK								
CONIRACI WORK								
						Water Supply - \$10K, Drug Testing - \$3K, Appraisals & surveys -		
Contract work - General	56030	154,059	143,000	140,000	103,000	\$12K, Elevator - \$4K, Public Relations - \$25K, Permit Compliance - \$15K, Telemetered Gauges - \$9K & Investment Advisory - \$25K	-26.4%	-28.0%
Legal - In house	56040	94,461	100,000	95,000	105,000	Mark Perry, P.A. (5% increase per Agreement)	10.5%	5.0%
Legal - Outside	56042	58,000	90,000	50,000	80,000	Title Lawsuits, Employment Matters	60.0%	-11.1%
Engineering	56050	164,504	150,000	110,000	100,000	Modeling & General Assistance	-9.1%	-33.3%
Scanning	56070	0	10,000	0		Document scanning		0.0%
Financial Services	56080	49,000	60,000	50,000	60,000	Annual Financial Audit, Actuary	20.0%	0.0%
Technology Services	56090	451,752	595,000	565.000	675 000	Cloud Services - \$220K, IT Support - \$123K, Contract Services - \$172K, IT Security & SCADA Audit - \$30K & Software - \$130K	19.5%	13.4%
Total CONTRACT WORK	30030	971,776	1,148,000	1,010,000			12.2%	
CAPITAL EXPENDITURES								
Property Acquisition	57010	0	0	0	0			
Buildings & Improvements	57020	249.866	410,000	380,000	-	See attached schedule	-31.6%	-36.6%
Controls / Pumps	57030	217,217	350,000	300,000		See attached schedule	341.7%	
Erosion control	57035	217,217	350,000	300,000		See attaclied scriedure	0.0%	
Erosion control  Equipment - Light	57035 57050	154.755	125.000	119,000	-	See attached schedule	0.0%	
***			.,					
Equipment - Heavy	57060	603,411	650,000	610,000		See attached schedule	-100.0%	
Equipment - Accessories	57070	26,871	50,000	45,000		See attached schedule	11.1%	0.0%
Equipment - Aquatics	57080	2,143	0	0				
Equipment - Vehicles	57090	140,399	470,000	555,000		See attached schedule	5.4%	
Office furniture, fixtures & equipment	57100	78,070	185,000	185,000		See attached schedule	-34.6%	
Total CAPITAL EXPENDITURES		1,472,732	2,240,000	2,194,000	2,391,000		9.0%	6.7%
Total EXPENDITURES		14.900.608	17.349.000	16.531,200	17.850.000		8.0%	2.9%

BUILDINGS & IMPROVI	EMENTS: DESCRIPTION	TOO VED	TOTAL
Management	Gate Security Shop Bathrooms Aquabts Office Building (Carryforward from FY 2025)	QTY COST	100,000 60,000 100,000
CONTROL STRUCTURES DEPARTMENT	S / PUMPS: DESCRIPTION	QTY COST	260,000 TOTAL
Fleet / Structures	Control Structure No. 16 Hurricane & 17W - Two (2) Gate Replacement Control Structure No. 12 - Second Pump Control Structure No. 1 & 3 - Back-Up Pump Generator Control Structure No. 14 - SCADA Control (Carryforward from FY 2025)		300,000 675,000 300,000 50,000
IGHT EQUIPMENT: DEPARTMENT	DESCRIPTION	QTY COST	1,325,000 TOTAL
Canal Maintenance	Mini Excavator (Fleet Expansion)	1 50,00	50,000
HEAVY EQUIPMENT: DEPARTMENT	DESCRIPTION	QTY COST	50,000 TOTAL
Canal Maintenance	DESCRIPTION	QIY COSI	TOTAL



# Final number of assessed parcels Property and casualty insurance Health insurance Fuel Herbicides

## **Budget Timeline**



- ✓ June 2025 Proposed budget workshop
- July 2025 Preliminary Budget presented to Board; Board approval to advertise Preliminary Budget and public hearing
- August 2025 Public Hearing and Final Budget Adoption

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#### **FY2026 Assessment Considerations**



- Current assessment is \$48.50
- Balancing budget with \$1.9M in carryover funds
- CRP Phase II (MRP) program continuing; \$1.1M budgeted in FY26
- Operational costs increasing with inflation trends and increased level of services – mowing and ongoing maintenance of refurbished banks
- Staff recommending no increase in FY26 assessment; balancing budget with carryforward/unrestricted funds



## **Background**



- 5/15/24 Board approved staff recommended to adopt Resolution No. 2024-01 finding a certain piping easement agreement in default; directing staff to prepare the necessary plans and specifications to remedy the default and prepare cost estimates; directing the plans and cost estimates to be placed on file with the District; and providing an effective date.
- 9/11/2024- Board approved staff recommended adopting Resolution 24-03, which outlines the necessity for improvements, estimated costs, and the payment method for assessments, along with scheduling a public hearing to finalize the process
- This project involves removing 200 feet of fencing, clearing vegetation, and installing 150 feet of cured-in-place pipe.



# **Invitation to Bid schedule and project timeline**



#### Invitation to Bid Schedule

- ✓ March 6 Broadcast ITB on DemandStar.com
- ✓ March 13–Non-Mandatory Pre-Bid meeting
- ✓ March 27- Bids due
- ✓ April 16– Board approval

#### **Project Timeline**

- Pre- Construction meeting on or before April 21, 2025.
- Substantial completion PENDING.

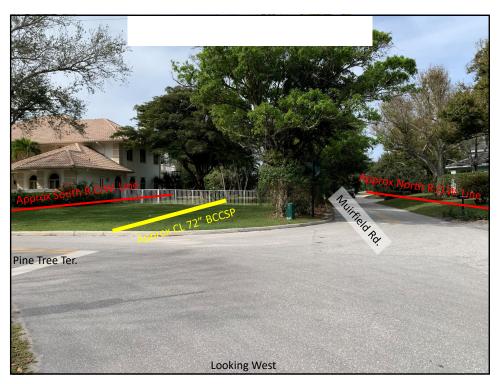
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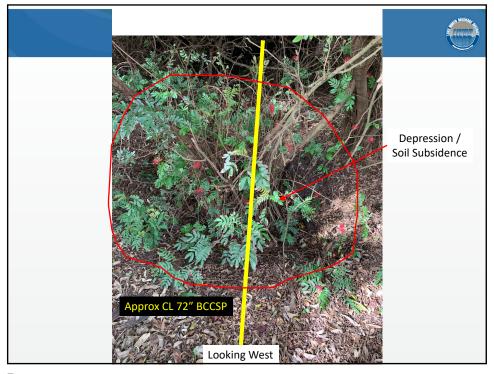
# **Staff Recommendation**



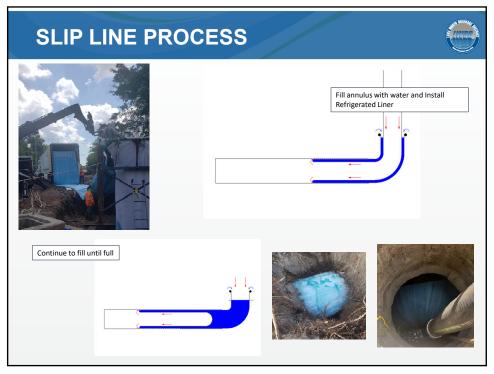
 Approval to award bid to the lowest responsive and responsible contractor. – Hinterland Group \$278,574.00

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